



ANNUAL REPORT 2020

Some.org

Dear SOME Community

2020 was filled with uncertainty, but the one thing we have always been able to count on is support from our wonderful community. The coronavirus outbreak has required each of us to adjust and adapt to a “new normal.” Together, we have been able to modify our services to continue to meet the needs of our vulnerable neighbors.

Together, we have:

- Adapted our meal service as circumstances have required, continuing to ensure anyone who comes to us still receives breakfast and lunch;
- Moved our job training program online so that student work continues uninterrupted as they prepare for high-demand jobs in healthcare and building maintenance;
- Equipped children living in our affordable housing programs with the technology they need to participate in distance learning;
- Helped combat the isolation and loneliness of DC’s seniors and other vulnerable populations through check-in calls, telemedicine, and supply deliveries;
- Established new systems for telehealth to allow our clients to continue to connect with their health providers during the pandemic; and
- Distributed much needed food, masks, and other supplies to our community.

SOME has been on the front lines of fighting homelessness, hunger, and poverty in the District for over 50 years. As our nation’s capital battles coronavirus, SOME remains dedicated to ensuring that DC’s most vulnerable residents receive the care and services they need. Thank you for being a part of our community, in good and challenging times.

Sincerely,

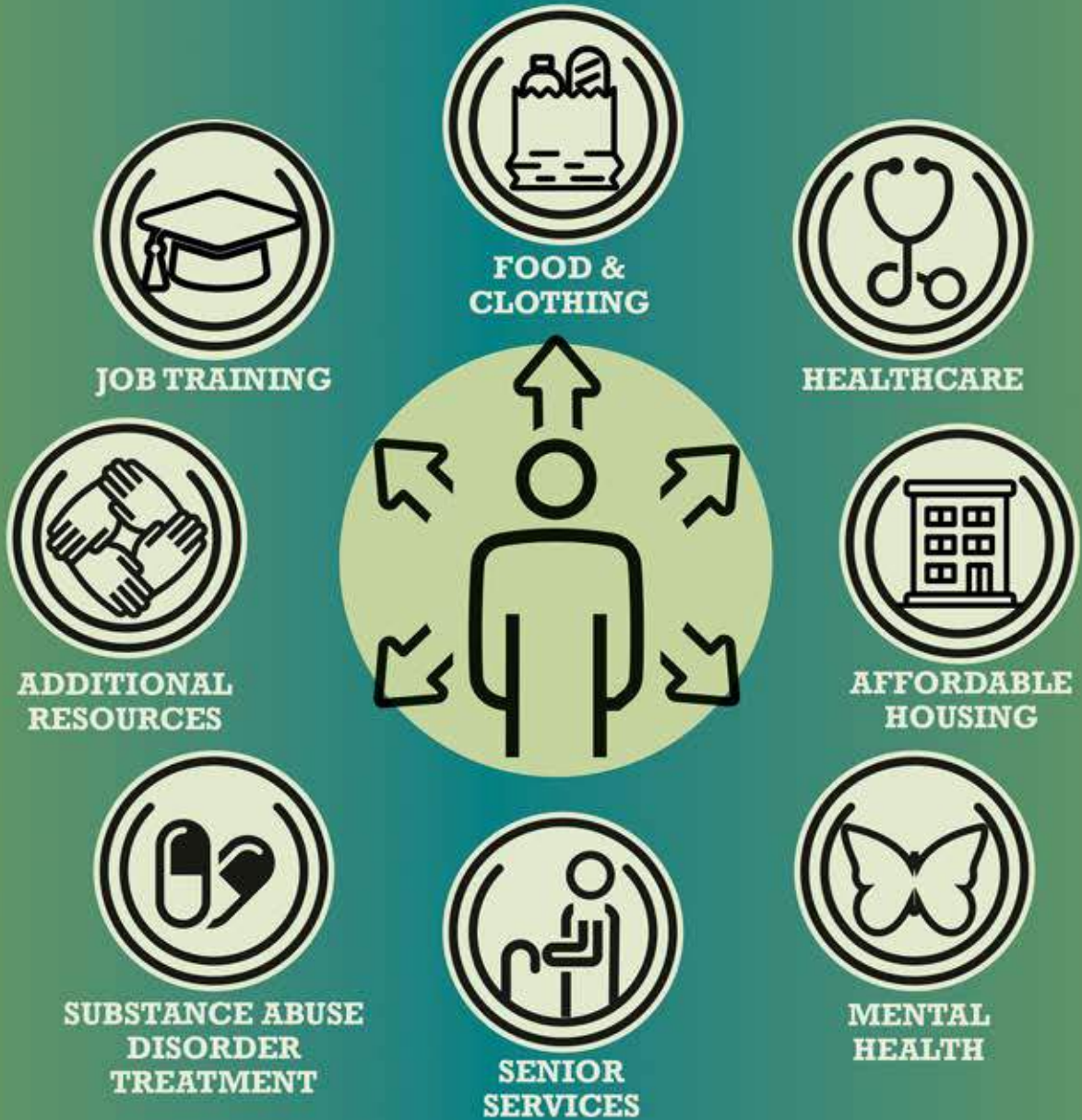


Ralph Boyd
President and CEO



SOME's Mission

SOME (So Others Might Eat) helps our vulnerable neighbors in Washington, DC, break the cycle of homelessness through our comprehensive and transformative services.





The Need

6,904 adults and children are experiencing homelessness in DC

1 in 5 DC residents were living at or below the poverty line before the pandemic

2 million unemployment claims filed in DC since the pandemic

45-60% expected increase in food insecurity

400% more requests received at SOME's food pantry



SOME's 2020 Impact

261,626 meals served and **25,416** masks distributed

80,623 pounds of food distributed



Over **5,000** visits to our health clinics and **2,995** telehealth visits were logged

35,045 online learning hours completed in our job training program



69 laptops distributed to children living in SOME housing and SOME job training students to access online learning

1,449 people housed and **213** people received treatment for substance use disorder

Maintaining Stability

Like many of our residents, Ms. B lost her job in early 2020 due to the COVID-19 pandemic. She and her son also had to confront the deaths of her mother and her son's father. Despite these immense challenges, Ms. B was able to draw on the strong foundation SOME has helped her build. She supported her son through distance learning, resulting in him remaining on the honor roll. She was also connected to a job readiness program—making the honor roll herself—and maintained the savings plan she created with her case manager. **By the end of 2020, she had saved over \$8,000 dollars and raised her credit score over 110 points!** She is now taking entrepreneurial classes in hopes of starting her own business.



Breakfast Time

It is still dark when SOME Kitchen Manager Lynette Moore and her small but mighty team arrive at 5:00am to get started on breakfast, a hot meal now served to-go style outside of SOME's Dining Room.

A typical menu includes scrambled eggs, sausages, fruit, and grits and/or a muffin, as well as coffee and water or juice. Instead of our usual army of volunteers, breakfast is thoughtfully packaged by members of our Public Safety and Volunteer Management teams, who have been called to these additional duties during the pandemic. Staff also retrieve the bagged lunches packed the previous afternoon by a small group of volunteers, which our guests will collect with their hot breakfast boxes.

While breakfast is being prepared inside, people who rely on SOME for their daily meals are lining up outside by 6:30am, greeted by masked staff members, led by Public Safety Team Supervisor Terrance Puller, who help to keep folks physically distanced. We're able to provide masks for those without, as well as remind them of other services we offer—clothing, showers, visits to a doctor, and the rest of SOME's continuum of care—as they wait to collect their meals.

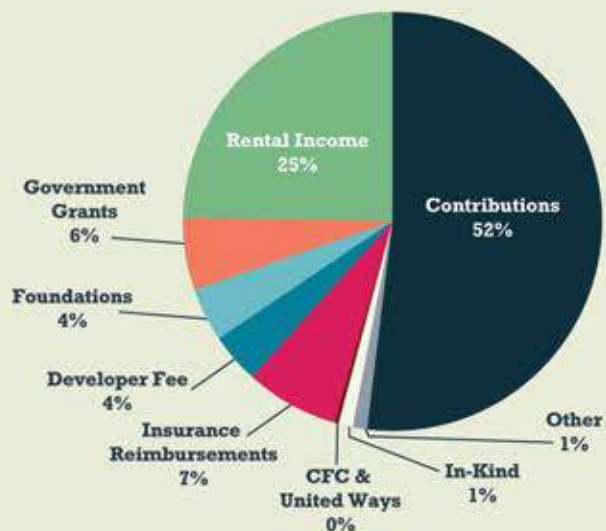
2020 Financial Summary



SOME earned its thirteenth consecutive four-star rating from Charity Navigator, an independent evaluator of American charities. This rating recognizes SOME as an organization that practices excellent stewardship, far exceeds industry standards and outperforms most charities. To view SOME's Leadership and Board, visit <https://www.some.org/about/mission/leadership>

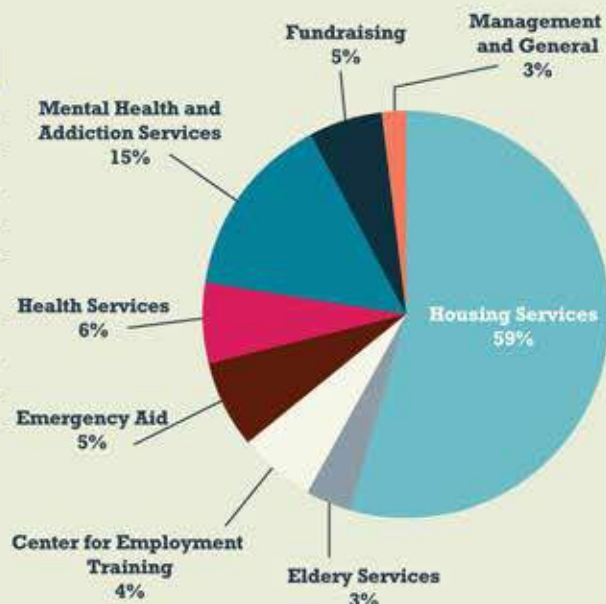
Revenue

	Amount	% of Total
Contributions	\$24,223,582	52.1%
Other	\$555,487	1.2%
In-Kind	\$450,175	1.0%
CFC & United Way	\$196,801	0.4%
Insurance Reimbursements	\$3,323,622	7.1%
Developer Fee	\$1,787,483	3.8%
Foundations	\$1,949,376	4.2%
Government Grants	\$2,652,551	5.7%
Rental Income	\$11,381,573	24.5%
Total Revenue	\$46,520,650	100.0%



Expenses

	Amount	% of Total
Housing Services	\$28,110,983	59%
Elderly Services	\$1,209,625	2.5%
Center for Employment Training	\$2,041,656	4.3%
Emergency Aid	\$2,512,407	5.3%
Health Services	\$2,665,123	5.6%
Mental Health and Addiction Services	\$7,136,689	15%
Fundraising	\$2,569,879	5.4%
Management and General	\$1,403,624	2.9%
Total Expenses*	\$47,649,986	100.0%



Thank you to SOME Donors and Volunteers for all the ways you help. Your generous volunteer, in-kind, pro bono, and financial support enabled SOME to provide crucial services to over 8,000 people in 2020.

“I want to thank you for helping me take care of my family. You’re truly making it easier in many ways to survive these crisis days and months and I’m hoping that life goes back to normal.”

— MM, who made use of our food pantry.



So Others Might Eat

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Special thanks to Slice®Works (slice-works.com) for the design of this report.